

## Short Professional Biography

Yoto V. Yotov is an Associate Professor at the School of Economics of the LeBow College of Business at Drexel University. He is also a Fellow at the CESifo Research Network and an Associated Research Fellow at the Economic Research Institute of the Bulgarian Academy of Sciences. Yotov received a Bachelor of International Economic Relations from the “D. A. Tsenov” Academy of Economics (Svishov, Bulgaria) in 2000, and a double B.A./B.S. degree in Economics from Truman State University (Kirksville, USA) in 2002. He continued his education at Boston College, where he completed a Master degree in 2004 and defended his Ph.D. in 2007. Yotov accepted his first academic job as an Assistant Professor at Drexel in 2007, where he earned tenure in 2013 and was promoted to an Associate Professor during the same year.

Yotov’s research interests are in the field of international trade. His main scholarly contributions are in the area of structural modeling and estimation with the gravity model, measurement and aggregation of trade costs, and quantifying the effects of international trade on various economic outcomes. In addition, he has papers that study the political economy of trade policy. Yotov’s articles appear in leading economic journals including *The American Economic Review*, *The International Economic Review*, *The Journal of International Economics*, *The European Economic Review* and other respected journals. In terms of research impact and productivity, as measured by RePec’s rankings (March, 2017), Yotov is in the top 1% of economists with less than 10 years of publication record, the top 3% of all economists based on publications over the past 10 years, the top 4% of all international trade economists, and the top 8% of all economists. He aged off the RePec list of top 100 young economists with less than 5 years of publication record in 2012.

Yotov’s efforts to produce theoretically grounded and empirically tested policy relevant research are reflected in a series of consulting projects that he has done for the World Trade Organization, the World Bank, the European Commission, the United States International Trade Commission, the Department of Foreign Affairs and International Trade of the Canadian government, and the Industry Canada unit of the Canadian government. Yotov’s research has also been funded by the International Growth Center at the London School of Economics, the Center for Corporate Reputation Management at Drexel University, and the Centre for Corporate Reputation at Oxford University.

In addition to his academic work and teaching at Drexel, Yotov has taught previously at the Woodrow Wilson School of Public and International Affairs at Princeton University, and he has held visiting positions at the World Trade Organization, the CESifo Group, the Centre for Trade and Economic Integration at the Graduate Institute Geneva, the University of Bayreuth, and the National University of Singapore, among others. Most recently, Yotov has been traveling around the globe to teach his mini course on trade policy analysis and to promote his book “An Advanced Guide to Trade Policy Analysis: The Structural Gravity Model” with Larch, Monteiro, and Piermartini (Co-published by UNCTAD and WTO).