

## Short Professional Biography

Yoto V. Yotov is a Professor at the School of Economics of the LeBow College of Business at Drexel University, Philadelphia (USA) and a Research Professor and at the ifo Center for International Economics of the ifo Institute, Munich (Germany). Yotov received a Bachelor of International Economic Relations from the Tsenov Academy of Economics (Bulgaria) in 2000, and a double B.A./B.S. degree in Economics from Truman State University (USA) in 2002. He continued his education at Boston College (USA), where he completed a Master of Science in 2004 and defended his Ph.D. with an award for best dissertation in 2007 under the supervision of Professor James E. Anderson. Yotov accepted his first academic job as Assistant Professor at Drexel in 2007, where he earned tenure and promotion to Associate Professor in 2013, then became Full Professor in 2018.

Yotov's research interests are in the field of international trade. His main scholarly contributions are in the area of structural modeling and estimation with the gravity model, measurement and aggregation of trade costs, and quantifying the effects of international trade and trade policy on various economic outcomes. In addition, he has papers that study sanctions, domestic investment, foreign direct investment (FDI), and the political economy of trade policy. Yotov's articles have been accepted for publication in leading economic journals including *The American Economic Review*, *The Journal of International Economics*, *The Economic Journal*, *The International Economic Review*, and *The European Economic Review*, among others. In 2019 Yotov became Associate Editor at *The Review of International Economics* and at *Economics Letters*. In terms of research impact and productivity, as measured by RePec (August, 2019), Yotov is in the top 1% of all economists over the past 10 years, and in the top 50 list of all international trade economists. He aged off in the top 50 ranking of young economists with less than 10 years of publication record in 2017, and in the top 100 young economists with less than 5 years of publications in 2012.

Yotov's efforts to produce theoretically grounded and empirically tested policy relevant research are reflected in a series of consulting, training, and advising projects that he has done for the World Trade Organization (WTO), the World Bank, the European Commission, the United Nations (UN), the Organization for Economic Co-operation and Development (OECD), the U.S. International Trade Commission (ITC), the Deutsche Bundesbank, the Bank of England, the Bank of Spain, the Department of Foreign Affairs and International Trade Canada, Industry Canada, the Inter-American Development Bank, the Ifo Center for International Economics, and the Public Policy Forum Canada. Yotov's research has been funded by the International Growth Center at the London School of Economics, the Center for Corporate Reputation Management at Drexel, and the Centre for Corporate Reputation at the University of Oxford. Yotov's book "[An Advanced Guide to Trade Policy Analysis: The Structural Gravity Model](#)" with Larch, Monteiro, and Piermartini (Co-published by the UN and WTO) is evidence of his efforts to translate rigorous academic research methods and tools for sound policy making.

In addition to his academic work and teaching at Drexel, Yotov has taught courses at Princeton University, at the University of Munich, at the University of Tübingen, and at Boston College, and he has held visiting positions at the WTO, CESifo, the Graduate Institute Geneva, the University of Bayreuth, and the National University of Singapore, among others. Most recently, Yotov has been traveling the world to pursue his passion for research and teaching for a good cause. Specifically, on April 21, 2019, Yotov started the "Gravity with Gravitas for Autism" initiative with the goal to collect enough funds to establish a free-of-charge center for diagnostics and support of children with autism in his hometown in Bulgaria. Follow Yotov's progress at <https://twitter.com/YotovG>